

# BINH DINH PHARMACEUTICAL AND MEDICAL EQUIPMENT JOINT STOCK COMPANY (BIDIPHAR)

## LETTER OF OFFER

Company Name: Binh Dinh Pharmaceutical And Medical Equipment Joint Stock company (BIDIPHAR)

Address: 498 Nguyen Thai Hoc Street, Quang Trung Ward, Quy Nhon City, Binh Dinh Province, Viet Nam

Phone: +84 (256) 3846500 - 3846040 – 3847798

We respectfully invite suppliers to participate in bidding for the package:

**1. Name of bid package:** Lyophilizer; Glass Ampoule Filling and Sealing Machine

**2. Time:**

- Document release time: on <sup>August</sup> ~~September~~ 1<sup>st</sup>, 2025 (with Non-disclosure Agreement)
- Deadline for receiving bidding documents: <sup>August</sup> 08:00 on ~~September~~ 11<sup>st</sup>, 2025.
- Time for opening bidding documents: <sup>August</sup> 08:15 on ~~September~~ 11<sup>st</sup>, 2025.

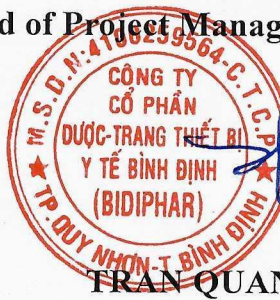
**3. Method of receiving/sending documents/clarifying information:**

- Clarifies information: Via email [banqla@bidiphar.com](mailto:banqla@bidiphar.com).
- Suppliers submit bid documents: Submit via email [muasam@bidiphar.com](mailto:muasam@bidiphar.com) or Bidiphar's bidding website: [muasam.bidiphar.com](http://muasam.bidiphar.com)

**4. Contact phone of the person:** +84375752779 – Mr. Khang Do Duy.

On behalf of General Director

Head of Project Management Department



TRAN QUANG HOA



**BINH DINH PHARMACEUTICAL AND MEDICAL EQUIPMENT JOINT  
STOCK COMPANY (BIDIPHAR)**

**PART 1. REQUEST DOCUMENTS**

**I. Bidding Information:**

No.	Equipment	Quantity	Expected Delivery Date	Note
1.	Lyophilizer	01	Q3/25	Can quote for one or both devices
2.	Glass Ampoule Filling and Sealing Machine	01	Q3/25	Can quote for one or both devices

**II. Legal requirements for bidding documents:**

The Contractor must provide the following documents:

- Latest business registration certificate (scanned copy of the original);
- Non-disclosure agreement (signed copy);
- Business license (scanned copy of the original).

**III. Requirements for technical standards, quality of goods:**

No	Description	Requirements	Contractor	Documents submitted
1	User Requirement Specification (URS)	Suppliers meet the requirements in URS without significant or serious deviations	Suppliers must check each requirement in URS and confirm (Yes/No) directly on the attached URS file provided by Bidiphar	BM_URS
2	Clarification of deviations between URS and the system	Suppliers must fill in the required form with the classification of significance (Serious/Significant/Minor/Recommendation)	Explanation for each deviation must be described by the Supplier and confirmed by Bidiphar before technical evaluation	BM_URS_deviation

**VI. Methods of evaluating, comparing, ranking and selecting contractors:**

The bidder must meet the legal requirements, which will then be considered in the following order

- Capacity and experience.
- Meets URS requirements with no deviations classified as Critical/Major.
- Fully meet the supplier evaluation documents, the supplier must be approved/conditionally approved before proceeding with a commercial contract.
- The proposed solution (technical specifications) and proposed price are consistent with Bidiphar's requirements.

## PART 2. BIDDING FORM

Form 01. User requirements specification

Form 02. Deviation justification report

